Question		n	Answer	Marks	AO	Guidance	
7	(a)		Identify AP with $a = 5000$ and $d = 1500$	M1	3.1b	Identification recognised by an	
						attempt at the sum formula or <i>n</i> th term formula for an AP	
			11			term formula for all Ar	
			$\frac{n}{2}(2(5000) + (n-1)1500)$				
			= n(750n + 4250)	A1	1.1	Or $750n^2 + 4250n$	
				[2]			
7	(b)		$5000(1-(0.9)^n)$	M1	3.1b	Identification recognised by an	
			1-0.9			attempt at the sum formula with n ,	
						n-1 or $n+1$ or with a positive sign	
					2.41	in numerator	
				A1	3.1b	Obtain correct unsimplified sum	
			Obtain $50000(1-(0.9)^n)$	A1	1.1	Or $50000 - 50000(0.9)^n$	
				[3]			
7	(c)		Obtain $750n^2 + 4250n - 385000 = 0$	M1	3.1b	Equate to 385 000 and solve a 3 term	OR
						quadratic = 0	M1 For writing down and
							summing the total profit for
							at least the first four years
			20 77	A 1	1.1	BC both required	(may be implied BC) A1 For finding that the total
			$n = 20 \text{ or } n = -\frac{77}{3}$	AI	1.1	Allow different methods for solving	is equal to 385 000 for $n = 20$
						the quadratic	13 equal to 363 000 for n = 20
			State 20 years	A1	3.4	1	A1 state 20 years
			•	[3]			
7	(d)		Business A's profits continue to grow	E 1	3.4		
			Business B's profits eventually plateau at	E 1	3.2a	Some mention is required about the	
			£50 000 as $(0.9)^n$ tends to 0 with large enough n			effect of $(0.9)^n$	
				[2]		` ′	